Payments made to suppliers as a result of Laboratory procurements help drive economic growth in New Mexico and the nation. The staff in our Small Business Program and procurement personnel work closely with small businesses to learn about the goods and services available to the Laboratory and inform them about subcontracting requirements and opportunities.

An independent economic impact analysis by the University of New Mexico Bureau of Business and Economic Research (BBER) published in January 2019 found that Los Alamos National Laboratory is responsible for creating 24,169 jobs in New Mexico while contributing $3.1 billion a year to the New Mexico economy. The Laboratory’s economic impact on the seven counties surrounding the Laboratory in total is equal to 15 percent of their total gross domestic product.

Los Alamos National Laboratory has a proud history and heritage of science and innovation. Today, as the senior laboratory in the Department of Energy system, Los Alamos serves the nation by applying world-changing science and technology to current and emerging national and global security challenges.

Through our relations and partnerships across government agencies, laboratories, universities, and industry, we deliver the best possible science and technology results for the nation while making a positive impact on our New Mexico communities and economy.

To fulfill our commitments, we will be cost effective and efficient and operate with quality and reliability.

Los Alamos National Laboratory, an affirmative action/equal opportunity employer, is operated by Triad National Security, LLC, for the National Nuclear Security Administration of the U.S. Department of Energy. LA-UR-19-32545
ECONOMIC DEVELOPMENT
Developing new business, strengthening existing companies, contributing to a diverse economy

The Laboratory invests and partners in economic development initiatives and programs that help stimulate business growth, create jobs, and strengthen our communities. We partner with regional economic development organizations and business service providers throughout New Mexico, and provide funding and free-of-charge scientific and technical resources for New Mexico businesses.

- Projects with New Mexico small businesses: 7,113
- New funding attracted: $340.6M
- Jobs created or retained: 11,267 with salaries totaling: $417.4M

Cumulative information on economic development programs since 2001.

One of the Laboratory’s initiatives, the New Mexico Small Business Assistance program (NMSBA), seeks to help profit businesses in New Mexico with access to subject matter experts and cutting-edge technologies at Los Alamos and Sandia national laboratories to solve technical challenges.

For every $1 tax credit invested in the NMSBA, the state of New Mexico receives a return of $1.49.*

Technology Engagement & Entrepreneurship
- Patrick Duran and Vangie Trujillo
- (505) 665-4400
- pduran@lanl.gov
- www.lanl.gov/feynmancenter

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Santa Fe-based Parting Stone developed a method that turns cremated ashes into alabaster-looking stones. The Laboratory’s NMSBA program helped optimize the company’s superheating process, and Parting Stone has since raised $500,000 in funding to open a processing lab and hire employees.

WORKFORCE DEVELOPMENT
Investing to develop local talent for the Laboratory and the region

A skilled workforce is crucial to the future of the Laboratory and Northern New Mexico. The Laboratory is working with education, business and government partners to ensure the projected workforce needs for the Laboratory and the region are met—strengthening the local economy.

Programs include:
- **Student internships for 1869 students in the summer of 2019**
- Two-year associate’s Radiological Control Technician training program at Northern New Mexico College
- **STEM Core program at Santa Fe Community College,** part of a nationwide initiative to help students from diverse backgrounds succeed academically in STEM subjects and prepare for careers
- **New Partnerships and Pipeline Office created at the Laboratory to oversee the external partnerships and student/postdoc pipeline**

Providing solutions to pressing issues facing the nation

- **TOTAL EMPLOYEES by county of residence:**
  - Los Alamos: 12,041
  - Santa Fe: 2,107
  - Rio Arriba: 1,313
  - San Miguel: 550
  - Sandoval: 444
  - Taos: 282
  - Bernalillo: 282
  - Sandoval: 206
  - Other: 857

- **ANNUAL SALARY distribution by county:**
  - Los Alamos: $6,105,744
  - Santa Fe: $5,695,300
  - Rio Arriba: $1,133,287
  - San Miguel: $267,643
  - Sandoval: $256,782
  - Taos: $183,373
  - Bernalillo: $320,960
  - Sandoval: $865,250
  - Other: $4,771,881

- **Projects with New Mexico small businesses:**
  - $340.6M

- **New financing attracted:**
  - $1,157,913,073*

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