Los Alamos National Laboratory purchases nearly $1 billion in goods and services last fiscal year

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Surpasses goals for small business procurements

LOS ALAMOS, New Mexico, December 6, 2010—Los Alamos National Laboratory purchased nearly $1 billion in goods and services in the 2010 fiscal year ending September 30, 2010. The $925 million in purchases was helped in part by funding from the American Reinvestment and Recovery Act the Laboratory received for environmental remediation and basic research.The Laboratory also exceeded its goals for purchases made by small businesses in Northern New Mexico, the state and the country.The Laboratory and the National Nuclear Security Administration's Los Alamos Site Office annually set targets for the percentage of purchases made by small

businesses. In fiscal year 2010, 63 percent of all purchases made by the Laboratory were from small businesses, far exceeding the Lab's target of 46 percent.In the 2010 fiscal year, $484 million in purchases were made from businesses in New Mexico — $352 million of this amount from businesses in Northern New Mexico."Our Small Business Program Office, working with LANL procurement personnel and program staff, strives to ensure that small businesses in Northern New Mexico and nationwide have every opportunity to learn about and take advantage of purchasing opportunities at Los Alamos National Laboratory," said Small Business Program Manager Dennis Roybal. He added that many of these small businesses are identified through local and national outreach events such as the Supplier Forum the Laboratory hosted last spring in Española, and a business opportunity forum sponsored by the Energy Technology and the Environmental Business Association (ETEBA), and cosponsored by the Laboratory November 8-10 in Knoxville, Tennessee.The Laboratory also exceeded its goals for purchases from Small Disadvantaged Businesses, Women-Owned Small Businesses, Historically Underutilized, or HUB Zone Businesses, Veteran-Owned and Service-Disabled Veteran-Owned small businesses.Roybal added that purchases by the Laboratory also help stimulate the Northern New Mexico economy by creating or sustaining jobs in small business