Learn about business networking opportunities at Los Alamos National Laboratory small business forum April 20 in Española

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Reaching out to local communities, businesses

LOS ALAMOS, New Mexico, April 9, 2010—Small business owners can get first-hand information about doing business with Los Alamos National Laboratory at a small business forum April 20 at Ohkay Owingeh Conference Center in Española.

The half-day forum includes networking opportunities and breakout sessions led by Laboratory staff members, as well as presentations by representatives of the U.S. Small

Business Administration, the New Mexico Procurement Technical Assistance Center, and the New Mexico Small Business Technical Assistance Program.

“The forum is designed to inform small business owners of resources available to them and, more important, to hear from small businesses on what we can do to help them be more successful at the Laboratory,” said Dennis Roybal of the Small Business Program Office, part of the Lab’s Acquisition Services Management Division.

There is no cost to attend, but businesses must register no later than April 14, by sending an e-mail to business@lanl.gov.

In the breakout sessions, business owners will have the opportunity to meet Laboratory acquisition managers and give a two-minute briefing on their company, and/or share ideas about what the Laboratory can do to help them be more successful in doing business. “This is an excellent opportunity for small business owners to learn a little more about Laboratory procurement operations and, at the same time, market their company to Laboratory procurement staff,” said Roybal. “Additionally, small businesses also can network with large businesses that may be interested in developing teaming relationships.”

Other participating agencies are the American Indian Chamber of Commerce of New Mexico, the Energy Technology and Environmental Business Association, New Mexico 8(a) and Minority Business Association, Sandia National Laboratories, the federal Small Business Administration, Northern New Mexico Supplier Alliance, the state Veterans Business Resource Center, New Mexico Loan Fund, and SCORE.Contact the Laboratory’s Small Business Program Office at 667-4419 for more information.